

A look beneath the surface

Ceiling cooling/heating
... the right way

High flyers

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All good things come from above. Or do they?

Hand on heart: the more the media proclaim that economic growth is stagnating, that market shares are falling everywhere, and that the social divide is increasing, the more energetically ideas, products and values need to be promoted that bring something positive into the world.

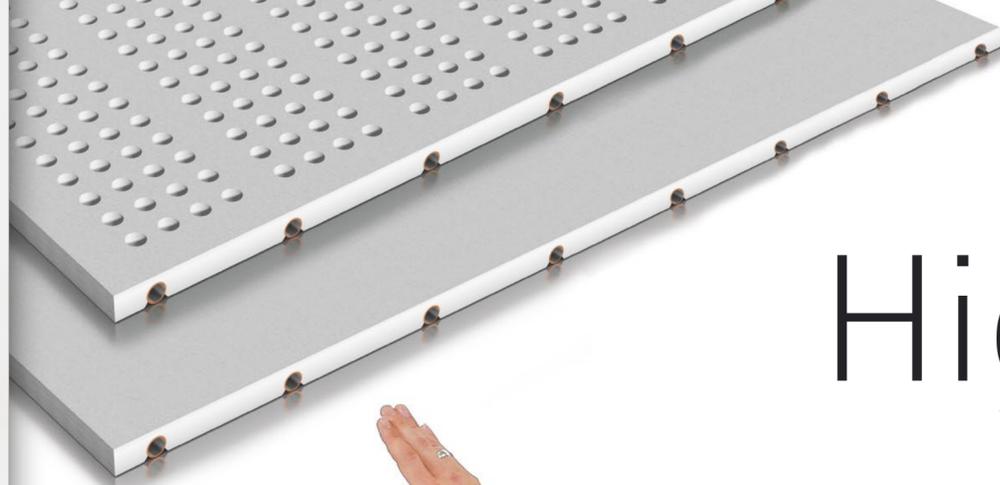
A throwaway society that blindly follows the principle "Who cares about quality, as long as it's cheap" will inevitably have to pick up the extra cost later on. The result will be subsequent social costs. Destruction to the environment. Heavily depleted material, human and natural resources of all kinds.

This is not the way in which Variotherm wishes to think and act. We are convinced that sustainability is the way forward. This is visible and tangible at all levels of our company, and is also reflected in all our products. We turn all our thoughts on this matter inside out, and explore all possibilities from left to right, and from back to front. The simple reason is that we want to produce heating and cooling systems that we can present to future generations with sincere pride, and with a clear conscience.

Admittedly, the honesty with which we approach these matters also gives us a healthy degree of self-confidence. If someone suddenly appears on the market and seems at first sight to be making the same product, only cheaper, then this is not in fact the case: the product only looks the same, and is not really cheaper. At the end of the day, it is never better than the original.

You are therefore invited to join us in taking a look under the surface over the next few pages!

Kind regards,
Alexander Watzek



High flyers!



What makes a ceiling cooling/heating system a good one? Is there a noticeable difference from floor heating or wall heating/-cooling? And perhaps the most important question: when is ceiling cooling/heating absolutely necessary?

In the field of ceiling cooling/heating in particular, consumers are presented with a confusing flood of different products and possible solutions. We can tell you why you should choose Variotherm.

Ceiling cooling? What a luxury!

Not true. In modern architecture in particular, and in any areas where large glass window surfaces are planned, ceiling cooling is almost an absolute must. This also applies to lightweight constructions, where there is a lack of storage mass. Despite insulation, rooms can therefore easily become overheated. This problem is compounded by legal stipulations, for example that the maximum room temperature at a workstation may not exceed 26°C. However, this aside, ceiling cooling offers a degree of comfort that you will never want to do without once you have experienced it.

Ceiling heating? Sounds pretty good!

Indeed it is. However, during the planning stage, a precise inspection needs to be made of the room and its parameters. The first method of choice should be a wall heating and/or floor heating system. However, when it is used correctly in offices and attic extensions, a ceiling heating system is a great alternative or supplement that we can highly recommend.

Cooling? Heating? Or both?

It's the combination that makes the difference! The Variotherm Modular Ceilings can be used for both cooling and heating. We therefore recommend that you always include ceiling heating in your calculations during planning. As a supplement to wall heating/cooling and/or floor heating, you will certainly be making a good, energy-efficient choice.

So, that's the solution!

Wonderful. But that's also because at Variotherm, we take a cool-headed approach to the whole subject. Area ratios that are optimally coordinated in terms of what is actively cooled/heated, and what is not. At Variotherm, all this falls within our area of expertise. 35 years of experience and many thousands of projects are proof of this.

As a producer, Variotherm is a guarantor for quality and know-how, Made in Austria!



What makes Variotherm stand out above the rest?

The key difference:

- 1 With Variotherm ceiling heating/cooling, the pipes are already firmly integrated into the ModulePanel.
- 2 An ingenious complete system that speaks for itself. That's all that is needed. See also page 12
- 3 Since the Variomodular pipe is connected with the panel in a way that ensures optimum thermal conductivity, better heat transfer is provided.
- 4 In this way, condensation can be effectively prevented. There is no humming. And no dripping.
- 5 The holes in the ready-made acoustic panels are not covered over again. In this way certified, guaranteed noise reduction is ensured.



ModuleCeiling -Classic



ModuleCeiling -Acoustic



To-scale illustration of an acoustic panel with integrated Variomodular pipe and acoustic fleece



A great video about the system!





Heavy! Metal with sound absorbers.

At ProMetall, specialists in high-quality perforated sheets and grates, creativity is a defining feature of everyday life. However, an abundance of ideas alone is not enough in the tough world of metal processing. That's why the company, which is based in Leobersdorf, has welded individuality onto its corporate identity, and also hits the nail on the head when it comes to heating and cooling.

The reason for ProMetall's success at national and international level is their alloy made up of a wealth of ideas and high precision. Creativity and individuality form the fundamental framework for any production group. This applies to the smallest filter or sound absorption element in the car industry in the same way as it does to machine protection grids or the creation of an entire façade.

All customer wishes with regard to visual appearance and technical aspects are recorded in detail. At ProMetall, the more outlandish the request, the more exciting it is to find a solution. The result is always technically perfect pieces of work with a high-quality processed design.

Precision and the highest standards are the characterising features in the everyday work of the company. It is precisely these values that were also demanded when it came to building the new company headquarters in Leobersdorf. A very special solution had to be found!



Cosiness on the ceiling and in the walls.

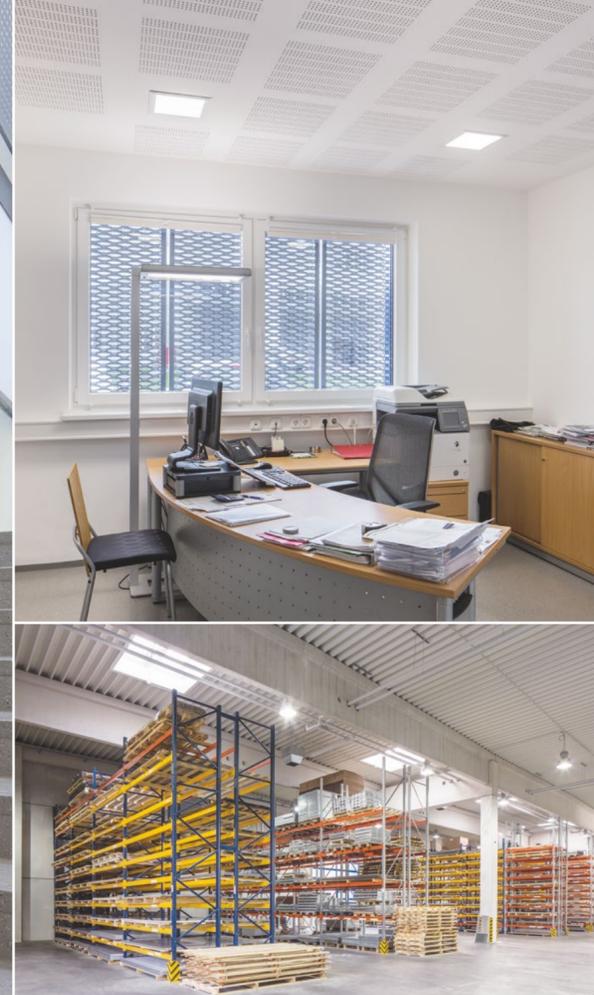
In the new office areas, a visually attractive, sound-absorbing ceiling was needed. But why not combine functionality and attractiveness right from the start? The ModuleStandardCeiling-Classic and ModuleStandardCeiling-Acoustic proved to be the best choice for the purpose. In just a short time, the EasyFlex wall heating/cooling system was installed along one wall surface.

The advantages of regulating room temperature with a Variotherm ceiling cooling/heating system are clear for all to see. The water-bearing complete system is completely silent and invisible, and can be integrated into a wide range of differently designed ceiling constructions. Combined

with the sound absorbing acoustic surface, it contributes to an all-round cosy room and working environment.

The same also naturally applies to the Variotherm wall heating/cooling. At ProMetall, staff are in no doubt that the comfortable, regulated temperature in the rooms during the summer and cosy radiant heat during the colder months are of real benefit.

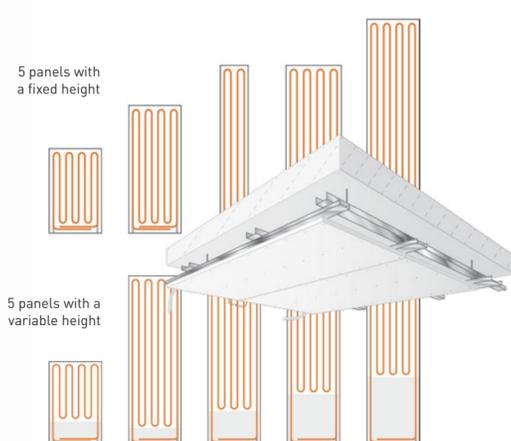
www.prometall.at



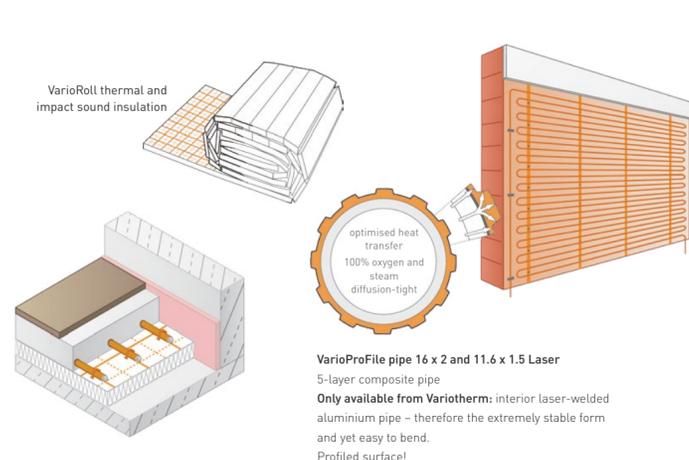
TECHNOLOGY ModuleStandardCeiling-Acoustic



ModuleStandardCeiling-Classic



VarioRoll floor heating system

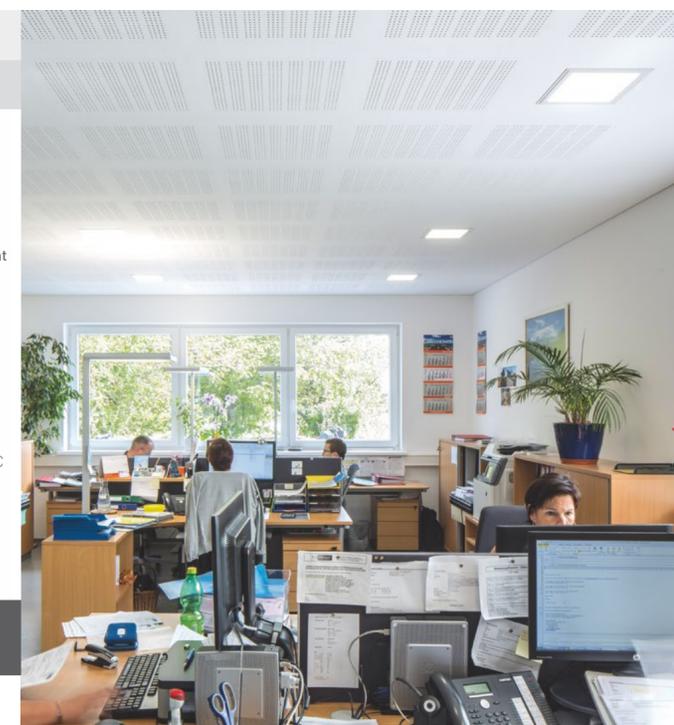


ProMetall GmbH

Planning/design and construction management
Ing. Günter Jakubec GmbH
AT-2700 Wr. Neustadt

Installer
Otto Kunz
AT-2700 Wr. Neustadt

Variotherm systems
87 m² MODULESTANDARDCEILING-ACOUSTIC
62 m² MODULESTANDARDCEILING-CLASSIC
28 m² VARIOROLL FLOOR HEATING
only in the sanitary rooms
12 m² EASYFLEX WALL HEATING/COOLING



VarioComp. Kids in Neuseeland.

When planning the "KidsFirst Early Learning Centre" in Diamond Harbour, New Zealand, a sustainable, climate-friendly and particularly energy-efficient form of heating was needed. As is common in educational institutions, there were expansive, open rooms that needed to be heated evenly. Also, the floor in particular on which the children like to play and romp about should contribute to their enjoyment of being in the building.

A clear case for the **VarioComp modular floor heating system!** With its extremely low weight and low panel thickness of just 20 mm, it also turned out to be ideal for the pile construction technique used for the substructure of the building. The project was perfectly coordinated and supported by our New Zealand Variotherm partner, Central Heating.

www.centralheating.co.nz



Dubai. Desert heat? Ceiling cooling!

50 degrees in the shade is no rare occurrence in the desert regions of Dubai. Even so, in the offices of the Blue Building Foundation, a Variotherm ceiling cooling system is sufficient to keep the building at a comfortable temperature. "Even at very high outdoor temperatures, we do not need air conditioning, which really is revolutionary in this country," the staff in the company building in Sharjah told us. "In comparison with the standard way of building in this country, we also save over 90% of our energy!"

The Blue Building Foundation promotes sustainable building in Dubai. The site in Sharjah was erected as a prototype for the Blue Building concept. This concept is the result of research and development activities that have been conducted over 30 years in the field of environmentally friendly and sustainable technologies, with the vision of a cleaner, safer future. The most advanced building methods were combined with pioneering progress in sustainable construction. These include in large part the 155 m² Variotherm **Module-StandardCeiling-Classic** installed in the company building.

www.bluebuildingfoundation.de

For 400 years, the picturesque palace, the Casteletto Gredič, has stood proudly over the famous Slovenian wine-growing area, Goriška Brda. Towards the south, warm beaches stretch along the Gulf of Trieste. If you look over your shoulder, you can see the distant snow-covered foothills of the Alps. While it has frequently been reconstructed during its history, the Casteletto has never been made higher or more pompous, or been gilded. Instead, it expanded downwards into the earth, and was perfected in its interior as well as externally.

A further chapter in its vibrant history, which fits with what has gone before, is now the modest improvements to the hotel housed in the palace. Thanks to the modern Variotherm **ceiling cooling/heating system**, guests feel thoroughly cosy and comfortable within the old, thick walls. The best prerequisite for a relaxing dream holiday!

www.gredic.si



For decades, Bilbao was considered to be the epitome of a factory town dominated by grey heavy industry. High unemployment and environmental pollution cast their shadow over the area surrounding the sixth largest city in Spain. Those times are long gone. During the past 20 years, Bilbao has succeeded in becoming more sustainable in many areas.

One example of this is the Azurmendi building complex about 20 minutes outside of Bilbao. The top floor of the building, which has been constructed according to environmental criteria, is home to the top-class restaurant "Azurmendi". The bright, generously proportioned rooms with floor-to-ceiling windows offer a spectacular view onto the Basque landscape and also offer visitors a glimpse into the restaurant's own vegetable garden and vineyards, along with its own winery. One invisible but noticeably comfortable sensation is the **VarioComp modular floor heating system**. Several hundred square metres of the system were installed in this model project for the region.

www.azurmendi.biz

Slovenia. Well matured in drywall construction.

Heating with the Bilbao effect.

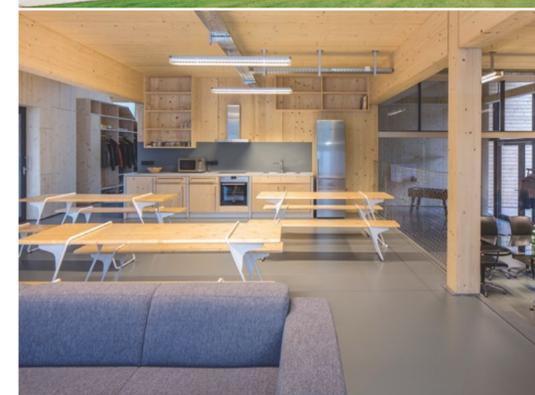
Spruce. Larch. Arolla pine.

Ten years ago, the architect duo Heri and Salli from façade manufacturers FOB were awarded the contract of designing the futuristic OFFICE OFF building project. 86 draft model designs and countless studies later, the unusual living and working space can now be seen in a tailor-made façade covering made of wood.

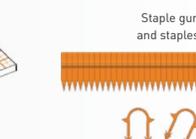
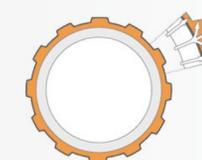
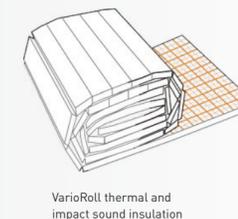
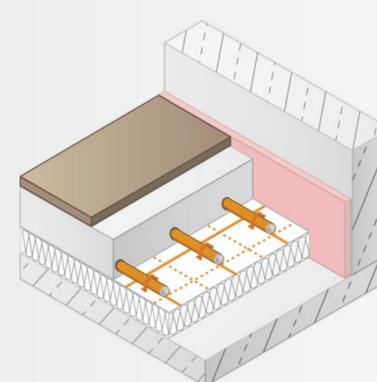
"From the moment we began to think in wood, a huge number of problems began to be resolved," said architect Heribert Wolfmayr when asked about his new interpretation of a treehouse that was completed in the spring of 2013 and which attracted a lot of attention in the architectural world. The choice of spruce in the interior spaces, larch on the façade and the extremely durable Canadian arolla pine for the roof shingles turned out to be an excellent decision, which also won the Austrian building owner prize.

In the rooms, which in some cases are open across three storeys, the wood used gives the building its very own kind of acoustics and warmth. You always have the feeling of being enclosed in a very comfortable way. This is just what the building owner, Johannes Stimakovits, wanted to achieve. As a façade manufacturer, it was important to him from the beginning to bring his experience to bear and create a building that was as independent as possible in terms of energy use. He developed his own sliding window, for example, which opens during overheating in summer or when the CO₂ levels are too high and allows the cool air from the wooded hill nearby to flow in.

The perfect heating match for this was found in the form of a wood gasification oven and buffer storage tank in combination with VarioRoll floor heating laid over 570 m². With its light construction and flexibility in terms of installation, this system also offers comfort in the high rooms. One special feature is certainly the manual firing of the oven. Entirely in keeping with the team spirit principle, a different colleague is assigned the task of heating every week. At the weekends, the boss takes over the heating himself.



TECHNOLOGY VarioRoll floor heating system



VarioProFile pipe 16 x 2 and 11.6 x 1.5 Laser
5-layer composite pipe
Only available from Variotherm: interior laser-welded aluminium pipe – therefore the extremely stable form and yet easy to bend.
Profiled surface!

Façade manufacturer FOB

Planning/design and construction management
heri&salli
AT-1060 Vienna
www.heriundsalli.com

Installer
Kärner Haustechnik GmbH
AT-7434 Bernstein
www.karner-heizung.at

Variotherm systems
570 m² VARIOROLL FLOOR HEATING



Cooling and heating as a perfect DUO!

Maximum quality knows no compromises. The dynamic growth of DUO Holding is the best evidence of this actively lived philosophy. DUO is professional and reliable, environmental and sustainable, economical and efficient. Nothing is a better match for these values than the Variotherm ModuleStandardCeiling-Classic for cooling and heating!

Under the Duo Holding roof, successful companies pool their expertise to create a comprehensive range of services from a single source. Cleaning and building services, surface protection, personnel management and security are the clearly defined areas of company activity. >>>

When planning a suitable ceiling cooling/heating system, a long search was made for a clean solution. It should also be mentioned that DUO itself is oriented to the highest standards. Absolute reliability when it comes to meeting deadlines and prices that are calculated on a fair basis are the top priority. Many years of experience and constant innovation are seen as being the basis for high-quality, tailor-made solutions. As a service specialist, staff are required who have the best training, and who are conscientious and highly motivated.

DUO takes particular care in seeking partner companies with which one would wish to work. All the products used must be in harmony with these principles. In all these categories, no other manufacturer <<<

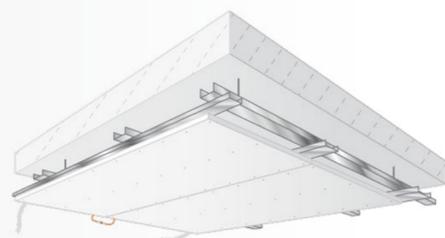
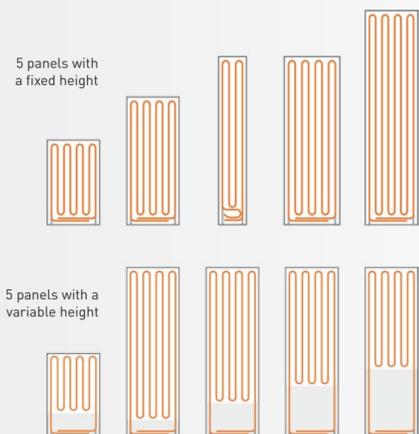


on the market was able to compete with Variotherm. The painstaking decision process employed at DUO Holding is an indication that at the end of the day, it is indeed not only the pure technical basic data and performance values that need to meet demands in the best possible way. What counts to a far greater degree are the small, carefully thought-through details. The positively focussed activities and ideas beyond the specific product itself. In other words: the right energy.

www.duo.at



TECHNOLOGY ModuleStandardCeiling-Classic



DUO Holding GmbH
Ried im Innkreis

Planning/design and construction management
tech3 Projektentwicklung GmbH
AT- 4963 St. Peter/Hart
www.tech3.at

Installer
Der Eder GmbH
AT-4970 Eitzing
www.der-eder.at

Variotherm systems
145 m² MODULESTANDARDCEILING-CLASSIC





MECHANISCHE WEBEREI E. G. RUDOLPH
WALDDORF

Key factor skirting heating system

Built in 1717 in beautiful Saxony, the Faktorenhof is a valuable listed building which could be described as a rural baroque gem. Apparently, the person who ordered the mansion to be built was an artistically-minded canvas dealer who had gained his wealth from overseas trade. We are sure that he, too, would have appreciated the new skirting heating in the building.

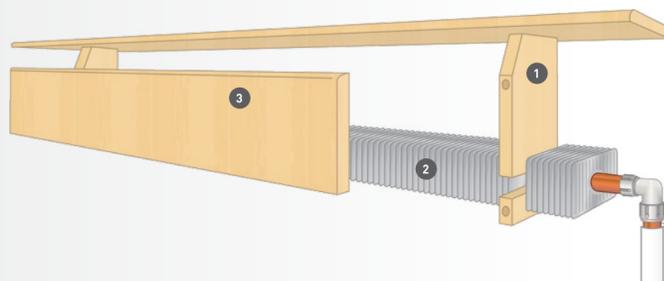
The chronicler Dr. Edmund Wauer describes the Faktorenhof, which is now owned by the local municipality of Eibau, as a pearl among Eibau baroque buildings. On the ground floor of the main building, which was constructed in the traditional Oberlausitz regional style, there is a wood-panelled room made from large coniferous timber beams. Today, it houses the local tourist information centre of the "Spreequell" region where the river Spree has its source. Here, visitors can receive information on events, the local sights, places to eat and stay, holiday apartments and much more.

The building, which has been maintained with the utmost care over the centuries, has remained largely in its original state. It went without question that a great deal of thought would have to be put into selecting the right heating system. Following approval of the listed buildings preservation office, a total of 100 running metres of Classic skirting heating were installed. The skirting heating system fits perfectly into the historical ambience. In this way, the mansion was spared almost all structural interventions. Quick to regulate and visually appealing, the Classic skirting heating is a perfect heating solution that in commercial terms would have been met with full approval by the open-minded former owner of the house.

www.faktorenhof-eibau.de



TECHNOLOGY Classic skirting heating system



- 1 Bracket "Special wooden edition"
- 2 Heating element
- 3 Wooden cladding

Faktorenhof Eibau

Variotherm dealer
Andreas Ackermann
DE-01561 Großenhain
www.variotherm-sachsen.de

Installer
HBG Leutersdorf GmbH
DE-02739 Eibau
www.hbg-leutersdorf.de

Variotherm systems
100 running metres
CLASSIC SKIRTING HEATING SYSTEM

Karner knows us better!



Honoured as the first "bio-heat installer" of the Burgenland region. Awarded the BUSO solar roof prize for 2009 for the most elegant integration of solar thermal energy and photovoltaics on listed buildings. Acknowledged for their many years of cooperation that have consistently been characterised by reliability and a high level of expertise. No question! Our Variotherm partner Karner heating-bath-solar is a pro through and through!

Since when have Herbert, Johanna, Adolf, Werner and Werner Karner junior been fans of the Variotherm product range? As good as always! The family-run business is one of our very first partners. Always known for being pioneers in the sector, always in search of the best solution, and guided by an infallible sense for innovation, our paths first crossed in the field of skirting heating and ducted channels.

Within just a brief period of time, the team under Managing Director Ing. Herbert Karner became real product specialists in this field. The partnership was intensified when the company began to include Variotherm floor heating systems and surface heating/cooling systems in its range. We are particularly delighted that Karner, a specialist in the sector, also uses almost the entire Variotherm product range within its own four walls. The experience gained means that the best possible result is always found for every end customer.

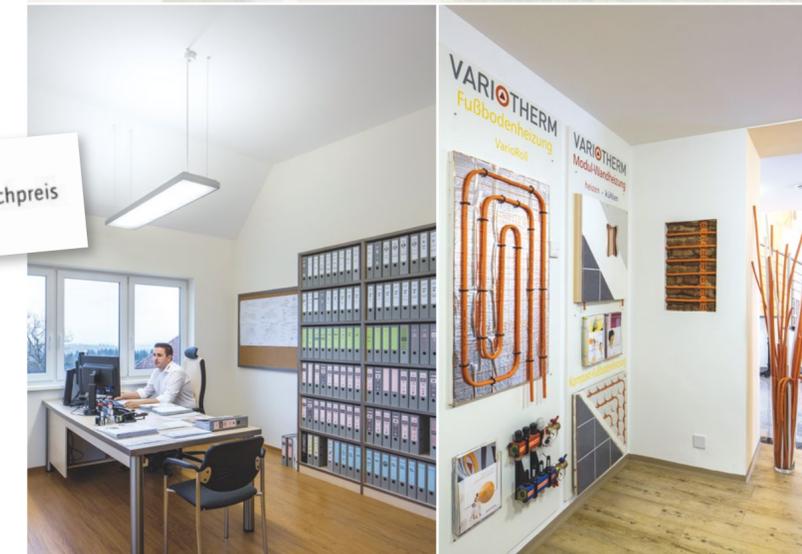
On the wall, floor, ceiling, in drywall construction or under plaster: Karner has proven to be an extremely valuable source of ideas for every new project. They know how to make the best use of all the Variotherm products.

"Our aim is not to sell products to our customers, but to offer tailor-made solutions," says Ing. Herbert Karner, our experienced Variotherm partner of many years. "With our heating systems, solar energy systems, water installations and bathrooms through to wellness facilities, we offer our customers clean energy, healthy hot water, safety and cosy warmth."

www.karner-heizung.at



Adolf R. Karner, Ing. Werner Karner, Peter Unterrainer/Variotherm and Ing. Andreas Karner

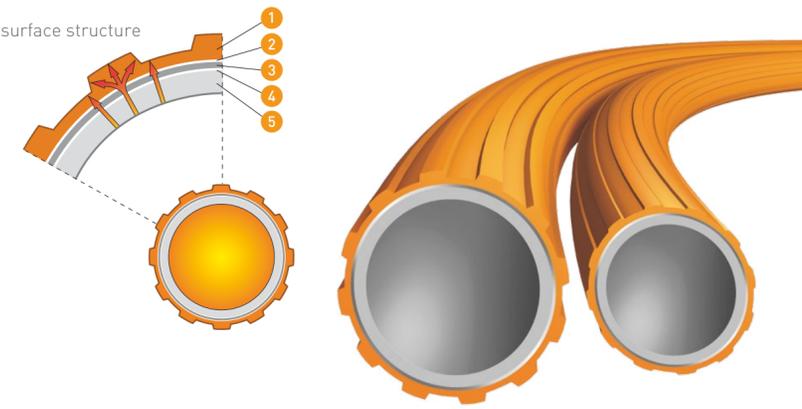


Perfect packaging. Perfect heat transfer. Perfect pipe technology.

The stable and at the same time also unusual packaging used for the VarioProFile pipes has a whole series of other well thought-through functions in addition to protecting the goods. The boxes also serve to make the VarioProFile pipes easy to store in a clean, space-saving way in the warehouse, in the delivery van or at the construction site. The size of the boxes is designed to precisely fit the pipe rolls contained in them. Overall, this saves filling material, weight and space for delivery. The attractive packaging design underlines the quality of the content. Just one look at the inside and outside of the packaging is enough to let you know that this system is of a high quality, is technically sophisticated and is perfectly thought-through down to the last detail. Variotherm products stand out from the crowd at any construction site thanks to their attractive design.



- 1 Raised-temperature-resistance polyethylene PE-RT with profiled surface structure
- 2 Adhesive layer
- 3 Homogeneous laser-welded solid aluminium pipe
- 4 Adhesive layer
- 5 Raised-temperature-resistance polyethylene (PE-RT)



Profiled surface

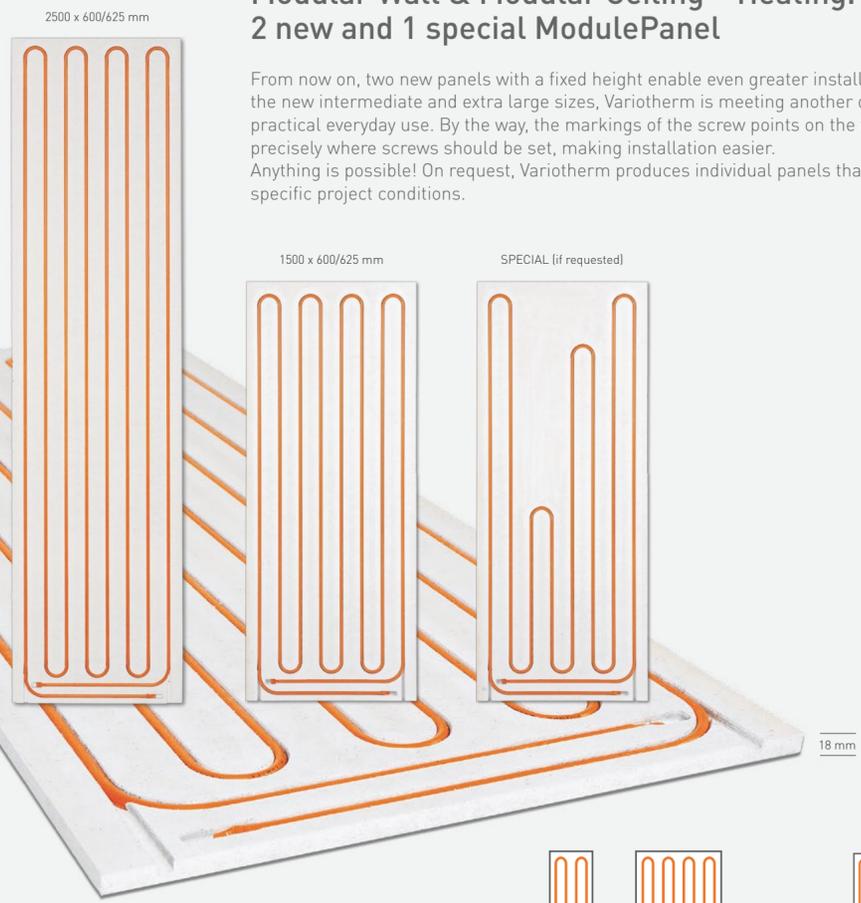
- Optimised heat transfer through 10 or 15% larger surface
- Improved plaster adhesion

Advantages

- 10-year guarantee with certificate
- High pressure and temperature resistance (10 bars, +95°C)
- Flexible, easy to bend, extremely stable form
- 100% oxygen diffusion-tight

Modular Wall & Modular Ceiling – Heating. Cooling. 2 new and 1 special ModulePanel

From now on, two new panels with a fixed height enable even greater installation flexibility. With the new intermediate and extra large sizes, Variotherm is meeting another demand arising from practical everyday use. By the way, the markings of the screw points on the front side indicate precisely where screws should be set, making installation easier. Anything is possible! On request, Variotherm produces individual panels that precisely match specific project conditions.



Fire! – FERMACELL “Belted” dry wall screws

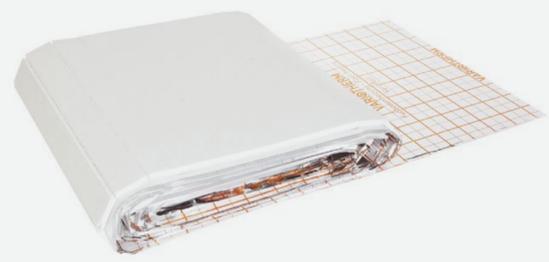
Quickly installed: With the “belted” Fermacell dry wall screws (suitable for magazine drills), module panels can be mounted on wood/metal structures particularly quickly.

Available only from us – the XPS panel 10-200

Available only from us: The 10 mm thin XPS panel is used as a thermal insulation on panel directly underneath the compact floor heating. Available only from Variotherm. **Pressure resistance 200 kPa (20 t/m²)**

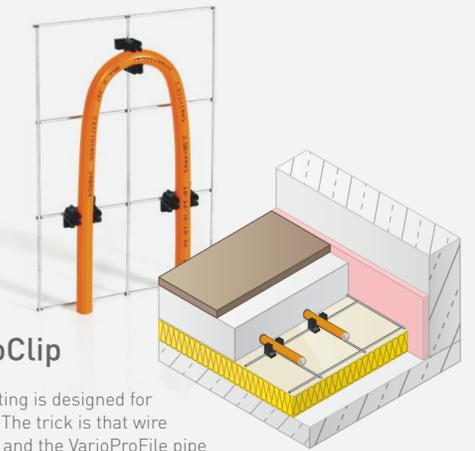
Rolled up and silent – VarioRoll 20-2

The VarioRoll thermal and impact sound insulation is now also available in a standard thickness of 20 mm and an impact sound improvement of 26 db. This saves weight and material costs. Naturally, the version with a 30 mm standard thickness continues to be available, and has an impact sound improvement of 28 db.



Clip-clack: the new VarioClip

The VarioClip floor heating is designed for laying in screed floors. The trick is that wire mesh is simply laid on, and the VarioProFile pipe locks easily into the holding clips provided. This is really quick to do and keeps the pipe stable at the perfect distance.



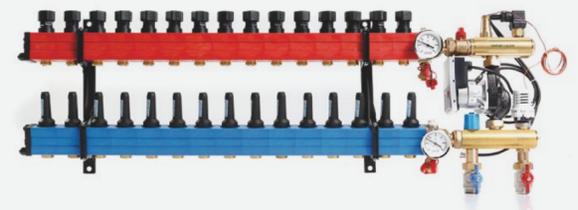
All-in-one – VarioNop-11

The Variotherm nap panels are pipe brackets, separating layers and thermal insulation all in one. They are simply connected using a snap fastening system. The tried and tested VarioNop is now also available with a **standard thickness of 11 mm.**



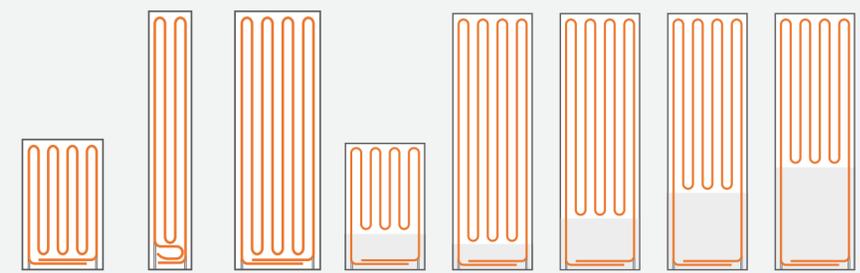
Optimum circuits – Pumped manifold with 15 heating circuits

The Variotherm pumped manifold is now joined by a new model offering the option of connecting 15 heating circuits. The pumped manifold is installed in the standard matching manifold box: the VS4 for flush-mounting and the VSA4 for surface mounting.



Proven and good.

Here are the remaining Module-Panels from our delivery range. A totally flexible complete system.





Mandatory video with drone flight!

Renovation in a listed building.
Why should you definitely watch the new Variotherm reference video?
... because it gives a wonderful explanation of environmentally sensitive renovation
... because you will learn how to achieve 70% energy savings
... because you will then know all there is to know about installation, the system and efficiency
... because this video presents a great project in practice
... because of the cool before-and-after images and special effects
... because you will simply miss out on important tips and details if you don't watch it

You can watch the video on www.variotherm.at/renovation or simply scan the QR-Code



Actively interactive!



Communication is not a one-way street. It is only through cooperation that new ideas can be made reality, products can be improved and suggestions resulting from practical experience can be taken into account. The latest photoshoot was great fun. An all-round success... Our new team photos therefore invite you to enter into active dialogue. One click is enough for you to find out more about the people that make up Variotherm: who they are, what job they do and above all, what they can do for you.

Coming up soon on our website!

Green birthday

Out of the penthouse and off to the green! When the birdies are flying high, that's the best time to work on your own handicap. You might already have guessed: we visited a golf course! The sporting reason for the trip was our standard joint birthday celebration, which we this time again decided to spend in a green environment – or, rather, "on the green". On the driving range of the Ebreichshof golf club, we were given an introduction to the sporting discipline, philosophy and language of golf. During our first attempts, we did feel a bit sorry for the poor lawn. However, it didn't take long before we got infected by the enthusiasm bug, with some colleagues giving us all a surprise by hitting the ball a long way. Robert came out as the happy winner of the final tournament. Even if no new golf prodigy emerged from our group during the afternoon, there were several colleagues who showed an interest in trying out a golf course this year. In the best of moods, we then proceeded to lunch in the clubhouse. The sweet golf balls with a strawberry cream filling, which were served as dessert, were a real hit, just like the rest of the day.

Our recommendation: Golfclub Ebreichsdorf www.gcebreichsdorf.at



Trip to the Wachau

One of the most beautiful stretches of countryside in Austria extends along the picturesque Danube river between Melk and Krems: the Wachau, the famous wine and apricot paradise. After a delicious breakfast directly on the banks of the Danube, we travelled to Dürnstein for geocaching. The exciting search for the hidden caches was great fun, and involved a lot of guesswork and laughter. At the same time, we enjoyed the wonderful landscape, and climbed up to the Dürnstein ruins with our last cache. We zipped through Spitz on our speedy Segways, and took a walk with a "hiata", a specialist from the region, who told us interesting facts about wine-growing in the Wachau. On this hot day, some of our braver colleagues even took a plunge in the still rather cold Danube. This made our evening at a typical Wachau "Heuriger", or wine tavern, where we enjoyed the final hours of the day, all the warmer and more congenial.



Building bridge run!

28 runners, including 13 children and 4 walkers, went up to the starting line for Variotherm at this year's bridge run. This time, Alexander Watzek, Peter Sullivan and Gerald Demuth enjoyed success in the race with their team "Irish-Austrian Friendship", and made it to third place. Variotherm is one of the main sponsors of this major sporting event (1,810 runners) in our home community.



The specialists. For every task.

Girlpower! That is the result of the formula competence x efficiency + individuality in the "Communications & Processing" division. In order to carry out their extremely complex tasks, the four ladies need large quantities of empathy, specialist knowledge, joined-up thinking and a cheerful mood.
Every order received is immediately recorded and confirmed in writing. Naturally, special customer requirements are taken into account. In smooth cooperation with our partner delivery companies, the goods then reach our customers all over the world as quickly as possible.
As the communication hub, the ladies inform every division about important new developments. That's why there's always room for a quick chat from time to time. The ladies quickly and efficiently organise meetings and internal orders, and also make sure that the many different social projects at Variotherm are processed correctly. They also have a firm grip on the finances.
By the way: we would like to use the opportunity here to thank Michaela Wagner for the perfect coordination of our massage appointments, Carina Nebel for purchasing sustainable office materials, Doris Bernsteiner for the very creative decoration in our building and Eva Demuth for her empathetic contribution to P.UR CSR activities, both internally and externally.



The team

Eva Demuth, Carina Nebel, Michaela Wagner und Doris Bernsteiner

P:UR help

Happiness has many colours. Often, small things, looks and gestures are enough to make us feel happy. With this in mind, the aim of "Glücksbote" (bringer of happiness) association is to organise parties for children from socially disadvantaged backgrounds. Luckily, we found this congenial association very close to our headquarters. Or perhaps they found us. The first task: to collect material donations for the Glücksbote fleamarket. All kinds of household goods were quickly found which would fetch a reasonable price on the "market".

Last year, just before Christmas, it wasn't so easy: our colleague Clemens Burgstaller told us entirely in passing: "In my free time, I work for the refugee hostel in Linz. We urgently need warm men's clothing." What then happened was simply incredible. Before you could blink, the first collection box was set up, which was already overfull the next day. Just five days later, we handed two huge wooden boxes to our delivery company to take to Linz.



www.gluecksbote.at

P:UR sponsoring

For over three years, a special preventive care project has been running at the Hernstein-Grillenbergr primary school. In cooperation with occupational therapists, the aim is to detect and compensate for physical development deficits at an early stage. Only when children have mastered basic motor skills such as balance or body tension can they fully develop their intellectual learning and performance abilities. Variotherm is supporting this ambitious project with a major financial contribution.

P:UR nature



Did you know that Variotherm has built two environmentally friendly hotels? However, our welcome guests are not people, but bees and other useful insects! Where did it all begin? Anyone who is intensively involved in sustainability will be familiar with one word: biodiversity.

That's why two hotels for useful insects have been proudly standing underneath the fruit trees on the Variotherm site since May. The two hotels were built quickly and efficiently by the psychosocial establishment run by Caritas in the Schloss Schiltern palace. Thanks to the wonderful design produced by the craftsmen, all rooms with a garden view have already been taken!

The final incentive to put the long-planned project into practice was made by Ms Mag. Jasmine Bachmann from the Energy and Environment Agency of Lower Austria (eNu), who presented the "LIFE Economy & Nature Lower Austria" project to us. We are extremely proud to participate as a pilot company in this model project.

Two garden designers worked intensively on changes to the unused green spaces on our company premises. With their impressive design concept, they opened our eyes to natural phenomena that we had not noticed before. Can we therefore recommend that you take a closer look at the topic of biodiversity? Naturally!

"Working with head and heart! At Variotherm, it's not only the financial figures that are important, but also involvement in society. I am glad to see that this principle is now being extended to the field of biodiversity, and it is a clear sign that business and nature are not in contradiction to each other, but can be usefully combined!"

Dr. Herbert Greisberger,
Managing Director of the Energy and Environment Agency of Lower Austria
www.naturland-noe.at/wirtschaft-natur

